

Mitsui Engineering & Shipbuilding Co., Ltd. and its Consolidated Subsidiaries

# **CONSOLIDATED FINANCIAL RESULTS FOR FY2002**

For the years ended March 31, 2003 and 2002

(Millions of yen)

	FY2002	FY2001	Change (%)
Orders Received	413,081	451,242	(8.5)
Net Sales	470,827	457,352	2.9
Operating Income (Loss)	25,396	20,289	25.2
Ordinary Income (Loss)	19,740	15,372	28.4
Net Income (Loss)	4,921	(1,074)	•
Net Income (Loss) per Share (Yen)	5.92	(1.29)	1
Total Assets	603,317	640,033	(5.7)
Shareholders' Equity	106,812	105,314	1.4
Shareholders' Equity to Total Assets	17.7 %	16.5 %	1
Operating Cash Flow	9,885	38,758	(74.5)
Investing Cash Flow	(6,517)	(8,703)	-
Financing Cash Flow	(15,127)	(30,200)	-

Note: This consolidated financials results has been prepared in accordance with Japanese accounting standards and Japanese law.

# **Orders Received by Industry Segment**

(Millions of yen)

	FY2002	FY2001	Difference
Ships	148,342	158,800	(10,458)
	(35.9%)	(35.2%)	
Steel structures/construction	50,336	62,810	(12,474)
	(12.2%)	(13.9%)	
Machinery	136,921	115,014	21,907
	(33.1%)	(25.5%)	
Plants	43,921	74,320	(30,399)
	(10.6%)	(16.5%)	
Others	33,562	40,297	(6,735)
	(8.2%)	(8.9%)	
Total	413,081	451,242	(38,161)
	(100%)	(100%)	

# Sales by Industry Segment

(Millions of yen)

	FY2002	FY2001	Difference
Ships	144,191	134,028	10,163
	(30.6%)	(29.3%)	
Steel structures/construction	74,726	70,622	4,104
	(15.9%)	(15.4%)	
Machinery	132,235	140,337	(8,102)
	(28.1%)	(30.7%)	
Plants	85,805	75,041	10,764
	(18.2%)	(16.4%)	
Others	33,869	37,321	(3,452)
	(7.2%)	(8.2%)	
Total	470,827	457,352	13,474
	(100%)	(100%)	

# Operating Income (Loss) by Industry Segment

(Millions of yen)

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	FY2002	FY2001	Difference		
Ships	13,991	10,328	3,663		
Steel structures/construction	4,134	4,960	(826)		
Machinery	5,181	4,380	801		
Plants	(1,057)	(1,726)	669		
Others	3,126	2,348	778		
Total	25,396	20,289	5,106		

# Forecast of Financial Results for FY2003

(Millions of yen)

	Net Sales	Ordinary Income	Net Income
Year ending March 31, 2004	480,000	16,000	6,000

Reference: Estimated assuming USD 1=JPY 120 as currency exchange rate