

Mitsui Engineering & Shipbuilding Co., Ltd. and its Consolidated Subsidiaries

## **CONSOLIDATED FINANCIAL RESULTS FOR FY2003**

For the years ended March 31, 2004 and 2003

(Millions of yen)

	FY2003	FY2002	Change (%)
Orders Received	593,096	413,081	43.6
Net Sales	476,196	470,827	1.1
Operating Income (Loss)	18,475	25,396	(27.2)
Ordinary Income (Loss)	14,042	19,740	(28.9)
Net Income (Loss)	7,875	4,921	60.0
Net Income (Loss) per Share (Yen)	9.48	5.92	-
Total Assets	606,378	603,317	0.5
Shareholders' Equity	124,289	106,812	16.4
Shareholders' Equity to Total Assets	20.5 %	17.7 %	-
Operating Cash Flow	34,124	9,885	245.2
Investing Cash Flow	(7,625)	(6,517)	
Financing Cash Flow	(15,734)	(15,127)	-

Note: This consolidated financials results has been prepared in accordance with Japanese accounting standards and Japanese law.

## **Orders Received by Industry Segment**

(Millions of yen)

	FY2003	FY2002	Difference
Ships	278,000	148,341	129,659
	(46.9%)	(35.9%)	
Steel structures/construction	28,848	50,336	(21,488)
	(4.9%)	(12.2%)	
Machinery	187,025	136,921	50,104
	(31.5%)	(33.1%)	
Plants	65,216	43,921	21,295
	(11.0%)	(10.6%)	
Others	34,006	33,561	445
	(5.7%)	(8.2%)	
Total	593,096	413,081	180,015
	(100%)	(100%)	

# Sales by Industry Segment

(Millions of yen)

	FY2003	FY2002	Difference
Ships	197,561	144,191	53,370
	(41.5%)	(30.6%)	
Steel structures/construction	40,586	74,726	(34,140)
	(8.5%)	(15.9%)	
Machinery	156,451	132,235	24,216
	(32.9%)	(28.1%)	
Plants	48,636	85,805	(37,169)
	(10.2%)	(18.2%)	
Others	32,960	33,869	(909)
	(6.9%)	(7.2%)	
Total	476,196	470,827	5,369
	(100%)	(100%)	

## Operating Income (Loss) by Industry Segment

(Millions of yen)

	FY2003	FY2002	Difference
Ships	11,344	13,991	(2,647)
Steel structures/construction	779	4,134	(3,355)
Machinery	5,338	5,181	157
Plants	(493)	(1,057)	564
Others	1,504	3,126	(1,622)
Total	18,475	25,396	(6,921)

## Forecast of Financial Results for FY2004

(Millions of yen)

	Net Sales	Ordinary Income	Net Income
Year ending March 31, 2005	510,000	15,000	6,000

Reference: Estimated assuming USD 1=JPY 110 as currency exchange rate