

## Mitsui Engineering & Shipbuilding Co., Ltd. and its Consolidated Subsidiaries **3rd Quarter FINANCIAL RESULTS FOR FY2013**

From April 1, 2013 to December 31, 2013

(Millions of yen)

	From Apr. 1, to Dec. 31, 2013	From Apr. 1, to Dec. 31, 2012	Change (%)
New Orders Received	533,390	285,851	86.6
Net Sales	441,275	404,013	9.2
Operating Income	17,261	19,089	(9.6)
Ordinary Income	22,444	18,754	19.7
Net Income	10,507	8,306	26.5
Net Income per Share (Yen)	12.70	10.03	—

	As of Dec. 31, 2013	As of Mar. 31, 2013
Total Assets	702,080	660,397
Net Assets	228,879	207,313
Shareholders' Equity to Total Assets	27.5%	26.6%

Note: This consolidated financial results has been prepared in accordance with Japanese accounting standards and Japanese law.

Forecast of Financial	st of Financial Results for FY2013 (N			llions of yen)
	Net Sales	Operating Income	Ordinary Income	Net Income
Year ending March 31, 2014	680,000	16,000	17,000	7,000

Reference: Estimate is based on exchange rate of USD1.00 = JPY95.0

New Orders by Segment

(Millions of yen)

	From Apr. 1, to Dec. 31, 2013	From Apr. 1, to Dec. 31, 2012	Difference
Ship & Ocean	317,640	130,975	186,664
	59.5%	45.8%	142.5%
Machinery	69,854	67,921	1,933
	13.1%	23.8%	2.8%
Engineering	122,080	69,736	52,344
	22.9%	24.4%	75.1%
Others	23,814	17,218	6,596
	4.5%	6.0%	38.3%
Total	533,390	285,851	247,538
	100.0%	100.0%	86.6%

## Net Sales by Segment

(Millions of yen)

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	From Apr. 1, to Dec. 31, 2013	From Apr. 1, to Dec. 31, 2012	Difference
Ship & Ocean	249,917	233,552	16,365
	56.6%	57.8%	7.0%
Machinery	101,353	106,807	(5,453)
	23.0%	26.5%	(5.1%)
Engineering	71,198	45,799	25,398
	16.1%	11.3%	55.5%
Others	18,805	17,854	951
	4.3%	4.4%	5.3%
Total	441,275	404,013	37,262
	100.0%	100.0%	9.2%

## **Operating Income (Loss) by Segment**

(Millions of yen)

	From Apr. 1, to Dec. 31, 2013	From Apr. 1, to Dec. 31, 2012	Difference
Ship & Ocean	9,588	9,571	16
Machinery	7,508	9,590	(2,081)
Engineering	(954)	(352)	(602)
Others	1,118	279	839
Total	17,261	19,089	(1,828)