Mitsui Engineering \& Shipbuilding Co., Ltd. and its Consolidated Subsidiaries

## FINANCIAL RESULTS FOR FY2014

From April 1, 2014 to March 31, 2015

|  | FY2013 | FY2014 |  |
| :--- | ---: | ---: | ---: |
| (Millions of yen) |  |  |  |
|  | Change (\%) |  |  |
| New Orders Received | $1,107,750$ | 959,784 | $(13.4)$ |
| Net Sales | 670,067 | 816,520 | 21.9 |
| Operating Income | 19,969 | 13,298 | $(33.4)$ |
| Ordinary Income | 26,179 | 14,899 | $(43.1)$ |
| Net Income | 42,854 | 9,463 | $(77.9)$ |
| Net Income per Share (Yen) | 51.80 | 11.63 | - |
| Operating Cash Flow | 14,499 | 15,167 | - |
| Investing Cash Flow (Loss) | $(37,312)$ | $(32,385)$ | - |
| Financing Cash Flow (Loss) | 15,531 | $(4,374)$ | - |


|  | FY2013 | FY2014 |
| :--- | ---: | ---: |
| Total Assets | 932,896 | $1,074,563$ |
| Net Assets | 323,608 | 347,305 |
| Shareholders' Equity to <br> Total Assets | $23.6 \%$ | $22.0 \%$ |

Note: This consolidated financial results has been prepared in accordance with Japanese accounting standards and Japanese law.

Forecast of Financial Results for FY2015
(Millions of yen)

|  | Net Sales | Operating <br> Income | Ordinary <br> Income | Net Income |
| :--- | :---: | :---: | :---: | :---: |
| Year ending <br> March 31, 2016 | 830,000 | 22,000 | 25,000 | 13,000 |

Note: Changes from the most recent consolidated forecast: No
Reference: Estimate is based on exchange rate of USD1.00 = JPY115.0

New Orders by Segment
(Millions of yen)

|  | FY2013 | FY2014 | Difference |
| :--- | :---: | :---: | :---: |
| Ship \& Ocean | 679,411 | 547,853 | $(131,557)$ |
|  | $61.3 \%$ | $57.1 \%$ | $(19.4 \%)$ |
| Machinery | 130,728 | 183,107 | 52,378 |
|  | $11.8 \%$ | $19.1 \%$ | $40.1 \%$ |
| Engineering | 266,362 | 182,436 | $(83,926)$ |
|  | $24.1 \%$ | $19.0 \%$ | $(31.5 \%)$ |
| Others | 31,248 | 46,388 | 15,139 |
|  | $2.8 \%$ | $4.8 \%$ | $48.4 \%$ |
| Total | $1,107,750$ | 959,784 | $(147,965)$ |
|  | $100.0 \%$ | $100.0 \%$ | $(13.4 \%)$ |

Net Sales by Segment
(Millions of yen)

|  | FY2013 | FY2014 | Difference |
| :--- | ---: | ---: | ---: |
| Ship \& Ocean | 377,267 | 491,739 | 114,471 |
|  | $56.3 \%$ | $60.2 \%$ | $30.3 \%$ |
| Machinery | 147,803 | 146,501 | $(1,301)$ |
|  | $22.1 \%$ | $18.0 \%$ | $(0.9 \%)$ |
| Engineering | 116,722 | 129,929 | 13,207 |
|  | $17.4 \%$ | $15.9 \%$ | $11.3 \%$ |
| Others | 28,274 | 48,349 | 20,074 |
|  | $4.2 \%$ | $5.9 \%$ | $71.0 \%$ |
| Total | 670,067 | 816,520 | 146,452 |
|  | $100.0 \%$ | $100.0 \%$ | $21.9 \%$ |

Operating Income (Loss) by Segment
(Millions of yen)

|  | FY2013 | FY2014 | Difference |
| :--- | ---: | ---: | ---: |
| Ship \& Ocean | 9,908 | 10,177 | 269 |
| Machinery | 8,181 | 9,814 | 1,633 |
| Engineering | $(180)$ | $(10,593)$ | $(10,413)$ |
| Others | 2,059 | 3,900 | 1,841 |
| Total | 19,969 | 13,298 | $(6,671)$ |

